



technovage

*A leading Provider of Innovative
IT solutions Under One Roof*

www.technovagesolutions.co.tz

About Technovage

A leading provider of innovative IT solutions under one roof, Technovage Solutions LTD.

We can assist your business at every level, from planning to implementation to ongoing management, thanks to our comprehensive array of Hardware, Software, and Services. We are "not" a shop that sells boxes; instead, we deliver business solutions that are customized to your needs and delivered by a workforce that is both technically skilled and highly driven. The distinction between excellence and mediocrity can be determined by our "know how" and experience.

Why Technovage?

We work hard to guarantee that customers are satisfied by offering dependable, high-performance, responsible, and cost-effective services. Working with us means dealing with individuals who are knowledgeable about your culture, your company's needs for technology, and the services that are guaranteed to be provided. In order to meet these expectations, Technovage's professional services portfolio is delivered using a variety of engagement modes.

Our Method

Every initiative starts with the use of our most priceless resource: brain. Prior to beginning the actual implementation, we will take the time to comprehend your organization, take in your business strategy, and draw up a number of unique suggestions and techniques. Throughout the process, we'll learn about and take into account your individual needs as well as those of your industry and future-focused factors. We'll create a comprehensive conceptual design in close collaboration with your teams that satisfies all of your needs while allowing for flexible adjustment and development as the discussion progresses.

Our Goal

Our goal is to become the most reputable solution specialists and professional services company, and to be known by our clients for providing high-quality service.

Our Purpose

To provide our clients with the best value possible through superior, cutting-edge, and dependable solutions and services. We work hard to create enduring client relationships.

Our Principles

- ✓ **Passion** - We have a lot of energy and passion.
- ✓ **Trust** - The cornerstone to our business is developing customer trust.
- ✓ **Deliver** - We continuously deliver and work to surpass our targets.
- ✓ **Integrity and honesty** - are absolute values that we uphold without any exceptions.

SOLUTIONS



Digital Workplace

End-to-end workplace transformation and management services to drive secure, immersive, and collaborative experiences.



Build a Future-Ready Digital Workplace

From virtual collaboration to remote support, we offer everything you need to get work done in a digital workplace.

- ✓ **End User Device Management** - Never keep your employees waiting for a resolution.
- ✓ **Collaboration Services** - Automate workflows and drive seamless collaborations.
- ✓ **NextGen Workplace Services** - Bridge the physical and digital workspace with virtualization.
- ✓ **Branch/Store/Location Refresh Services** - Secure the expanding attack surface with zero-trust.

NextGen Networking



▮ Making Stronger Connections

Storing your information is only one part of the equation. Sharing it is quite another. Our solutions and services are designed specifically to streamline the delivery of your data and ensure it's being received properly at all times – by individuals, organizations, and potentially the world.

i. Networking Wired & Wireless

Modern networks should lift you up, not hold you down. Our experts will streamline yours to make sure you get the connectivity and responsiveness you need.

- ✔ **Network Design & Implementation** - Build a future-ready network.
- ✔ **Wireless Network Design & Implementation** - Clear the air.
- ✔ **Managed Wi-Fi Services** - Raising the bars.

ii. WAN Optimization

Bringing out the best in technology – even on larger networks – is our specialty. However far your IT needs might stretch, we'll make your network work for you.

- ✔ **Load Balancing / ADC Design & Implementation** - Keep traffic on the right path.
- ✔ **SD-WAN Design & Implementation** - Simplify network agility.
- ✔ **Cloud Connectivity Optimization** - Bring clarity to your cloud.

iii. Network Security

In the digitally driven world, security is no longer an afterthought – it's a primary concern. Our services help ensure every bit of your network is as protected as possible.

- ✔ **Network Access Control Design & Implementation** - Be the master of your domain.
- ✔ **Next-Generation Firewall & Intrusion Prevention Design & Implementation** - Succeed at the network security balancing act.

Data Center



| Changing. For the better.

To stay competitive, you must be willing to change – in order to meet the needs of the world today. Fortunately, we provide solutions that will make your transformation an easy one. Together, we can show you ways to store, scale, and safeguard your information – and provide a better experience for all.

i. Compute & Virtualization

If data is the lifeblood of business, the data center is the heart. With specialized solutions from Zones, we'll get yours in perfect health.

- ✔ **Data Center Infrastructure Rack & Roll** - The speed you need.
- ✔ **Server Design & Implementation** - Know the facts before you create a roadmap.
- ✔ **Virtualization Design & Implementation** - Embrace virtualization with confidence.

ii. Storage & Data Protection

Given the high cost of downtime and data recovery, it's vital to plan ahead when dealing with information storage. With our setup and security support, your data will be ready for just about anything.

- ✔ **Tier 1-3 Storage Design & Implementation** - The right tool for every job.
- ✔ **Data Protection Design & Implementation** - Safe and sound.
Disaster Recovery Design & Implementation - The best defense.

iii. Hyperconverged Infrastructure

Say hello to the infrastructure of the future. Our experts will help you configure, deploy, and manage your own hyperconverged solution to bring about a new age of productivity in your organization.

- ✔ **Hyperconverged Infrastructure Design & Implementation** - Do more with less.

CyberSecurity



| A Holistic Approach to Defending Your IT Infrastructure

Technovage is your end-to-end professional and managed services partner for vulnerability assessments, managed security operations, access policies and information security governance.

7 Reasons to Choose Technovage as Your Cybersecurity Partner

- ✓ Trusted Advisory Services – extensive cybersecurity expertise at your service
- ✓ Automation-led security for enhanced incident response
- ✓ Business application security assurance
- ✓ AI-powered cybersecurity platform and solutions
- ✓ Focused data privacy and security
- ✓ Strategic partnerships with the most trusted security technology providers
- ✓ End-to-end security of your digital enterprise

Digital Transformation

| Modernize your organization with a Digital Transformation Strategy

The right partner can help you streamline processes, encourage growth, and lower costs by leveraging everything the Internet of Things (IoT) has to offer. Let Technovage be that partner - we can guide you through every step of your digital transformation.

Do you have the right tools to flourish in an evolving business landscape?



PRODUCTS

Desktops and Workstation



Technovage configures the latest computing solutions to keep your organization running smoothly and efficiently.

Technovage provides desktops and workstations from top manufacturers so that you not only get the job done, you'll exceed all expectations.

Backed by the newest industry-leading processing and innovative technologies, end-user computing solutions are designed to meet the unique demands organizations face every day - while helping to improve productivity, reduce IT tasks and costs, and lower environmental impact.

Technovage provides systems in a variety of form factors and extensive configurability options that deliver maximum efficiency with the reliability and security your organization demands. From thin clients to high-performance workstations, our integration and configuration services ensure systems are built to your specifications and ready to deploy when they arrive.

- ✔ Desktops
- ✔ AIO (All-in-One)
- ✔ Workstations
- ✔ POS Systems
- ✔ Thin Clients
- ✔ Desktop Accessories
- ✔ Peripherals

Desktop & Workstation Solutions

- ✔ Dell Desktops
- ✔ Dell All in One
- ✔ Dell Workstations
- ✔ HP Desktops and Workstations
- ✔ HP All in One
- ✔ Lenovo Desktops and Workstations
- ✔ Macbooks and iMacs



Notebook and Tablets

Technovage has the devices and expertise to deploy mobile devices that empower users to work in exciting new ways.



Enable business as usual, everywhere.

Technovage offers an exceptional range of devices in a variety of sizes and styles with features to fit every budget and performance expectation. Shop the top-selling names in the industry including Dell, HP, Lenovo, Samsung, Toshiba, and Apple.

- ✔ Notebooks
- ✔ Ultrabooks
- ✔ Mobile Workstations
- ✔ Tablets
- ✔ Notebooks & Tablet Accessories

Notebook & Tablet Solutions

- ✔ Mobility Solutions
- ✔ Convertible notebooks
- ✔ Microsoft Surface
- ✔ iPad
- ✔ Mac Notebooks
- ✔ HP Notebooks & Tablets
- ✔ Dell Notebooks & Tablets

Servers



Technovage architects server technologies that can help you innovate faster, scale smarter, and manage easier.

Accelerate workloads with innovation.

Whether you want to connect mobile employees, centralize big data files, move applications to the cloud, or just run mail and messaging, deploying the right server solution is the key to making it happen. Let the latest generation servers drive your business.

- ✔ Blade Servers
- ✔ Tower Servers
- ✔ Rack Servers
- ✔ Server Accessories

Storage and Backup

Technovage has the products and the expertise to deploy solutions that will make data management easier and help your organization increase efficiency.



Tackle data growth with smart storage.

Data is expected to grow 800% over the next five years (IDC). Technovage recognizes that organizations cannot keep spending money on storage to keep pace with the rate of data growth. We help clients optimize their storage environment to balance cost and other constraints with capacity, performance, and availability.

With the highest levels of technical certification from the industry's leading storage solution suppliers, our highly skilled solution architects and engineers can assess your IT needs and environment and deliver flexible, scalable, and secure storage solutions.

- ✓ SAN (Storage Area Network)
- ✓ NAS (Network Attached Storage)
- ✓ Disk Arrays
- ✓ Hard Drives
- ✓ SSD (Solid State Drives)
- ✓ Storage & Backup Accessories
- ✓ Removable Drives

Storage & Backup Solutions

- ✓ Storage & Data Protection Solutions
- ✓ Data Center Solutions



Software



Technovage is where you'll find every category of software along with experts that simplify software licensing and compliance.

Make software decisions with confidence

Whether you're buying new software or looking to upgrade the software you already use, you can rely on Technovage software experts to answer all your questions and help you find the most effective applications.

- ✓ Business Applications
- ✓ Data Protection Backup/Recovery
- ✓ Mobile Device Management
- ✓ Creative Publishing
- ✓ Software Features
- ✓ Data Protection Security
- ✓ Collaboration Software
- ✓ Server Virtualization
- ✓ Software Asset Management

Software Solutions

- ✓ Threat Assessment
- ✓ Software Solutions & Services

Get started with our software experts

From operating systems to business intelligence, virtualization to security, and CAD/CAM to office productivity, Technovage can provide the software applications to run your organization more effectively.

Technovage software experts will work with you to:

- ✓ Select the right applications and delivery models.
- ✓ Identify new opportunities from innovative technologies.
- ✓ Integrate products from different providers.
- ✓ Reduce multiple products that support a single purpose.

Printers, Scanners and Supplies

Technovage provides imaging solutions from top manufacturers so that you not only get the job done, you'll exceed all expectations.



Move forward with world-class technology

Technovage offers printers, multifunction printers, managed print services, scanners, document management, and support services to meet the needs of every office configuration – from SMBs to enterprise organizations. We also offer specialty solutions including point-of-sale printers and barcode scanners designed for healthcare.

- ✓ Laser Printers
- ✓ Inkjet Printers
- ✓ MFPs (Multifunction Printers)
- ✓ Large Format Printers
- ✓ 3D Printers
- ✓ Scanners & Accessories
- ✓ Printer Supplies

Networking

Technovage is where you'll find every category of networking along with experts that simplify network configuration and compliance.



Make infrastructure decisions with confidence

From data centers to collaboration, from mobility to security, on premises or in the cloud, Technovage offers networking solutions based on the newest industry technologies.

Networking Solutions

- ✓ Network Infrastructure Solutions
- ✓ Data Center Solutions

- ✓ Routing and Switching
- ✓ Network and Data Center Security
- ✓ SD-WAN
- ✓ Software Defined Networking(SDN)
- ✓ Wireless LAN
- ✓ Networking Accessories

Communication



| Video Conferencing Solutions

Now, businesses can confidently offer collaboration tools that their staff will readily use and that will add the most value. These new collaboration tools improve an organization's overall business operations, increase employee productivity, and create new and creative channels for connecting with clients and partners. Organizations now have the option to combine online, audio, and video participants into a single, seamless conference experience thanks to collaboration solutions. Now, businesses can confidently offer collaboration tools that their staff will readily use and that will add the most value. These new collaboration tools improve an organization's overall business operations, increase employee productivity, and create new and creative channels for connecting with clients and partners. Collaboration tools available today provide businesses with the capacity to combine participants from video, audio, and the web into a single, cohesive meeting experience

Integrate video into meetings to facilitate face-to-face meetings over distance and boost productivity, relationships, and communications. Enable direct face-to-face video communications from end-user phones or softphone applications to extend telephony.

Support Branch Offices and Teleworkers—Allow employees to work from a variety of locations, including satellite offices, personal offices, and travel.

Collaborate with Outside Organizations – Easily exchange data, engage in real-time interaction, and communicate using technologies other than email and phone.

| IP Telephony and Call Center

We come pre-packaged with a VoIP + Contact Center solution. We don't suggest an expensive call center solution as our rivals do.

These crucial qualities are supported by our solution, which will offer your business an advantage over competitors.



FEATURED BRANDS



Products, Solutions, and Services

- ✓ **PCs & Displays:** Solutions and devices to get your workforce ready for the digital future
- ✓ **Optimize IT:** Optimize IT infrastructure to drive innovation & achieve real business outcomes.
- ✓ **Data Center Solutions:** Get the agility, speed and scalability you need to improve customer experiences, and deliver better products and services faster.
- ✓ **Data Capital:** Dell EMC Storage & Data Protection Solutions.
- ✓ **PowerEdge Servers:** The Bedrock of the Modern Data Center.
- ✓ **Dell Technologies Services:** Your transformation partner for the digital future.



Technovage is a Cisco Registered Partner

- ✓ **Collaboration:** Empower people to engage and innovate – anywhere, on any device
- ✓ **Enterprise Networks:** Prepare your enterprise network for the digital world
- ✓ **Security Solutions:** Extending security in your organization from end-to-end
- ✓ **Data Center:** Amplify IT agility for improved business outcomes
- ✓ **Software & Services:** Proactive support for network infrastructure
- ✓ **Meraki:** 100% centralized cloud management for security, networking, & application control
- ✓ **Enterprise Agreements:** Simplify software licensing with the Cisco Enterprise Agreement



Poly is a trailblazer in solving the dilemma of work from anywhere – creating equity between those in the room and those who aren't.

Whether in an office setting, a remote hub, or your home office, they've got you covered. Poly outfits your office space and your personal space – even those in outer space – with the gear you need to look and sound your best.

Featured Categories

- ✓ Headsets
- ✓ Video Conferencing & Collaboration
- ✓ Speakerphones
- ✓ VoIP Phones
- ✓ Conferencing Phones
- ✓ Webcams



The modern workplace demands tools that empower your teams to perform at their best.

But as desktops become filled with more screens and devices all running different platforms, connectivity and workspace optimization can be a real headache. Logitech's range of mostly wireless, precision tools are designed to boost user performance and optimize space utility.



**Hewlett Packard
Enterprise**

Empower a Real-Time Enterprise

Keep pace with ever-increasing workloads and demands for cloud and mobility services with an HPE-driven data center.

With the industry's most comprehensive portfolio, spanning the cloud to the data center to workplace applications, Hewlett Packard Enterprise's technology and services help customers around the world make IT more efficient, more productive and more secure.

- ✓ Servers
- ✓ Networking
- ✓ Storage & Backup
- ✓ Services



Delivering the freedom & flexibility businesses need to build the future.

VMware is a leading provider of multi-cloud services for all apps, enabling digital innovation with enterprise control.

With VMware Cross-Cloud™ services and our global ecosystem of partners, we deliver the smartest path to cloud, edge, and app modernization. Customers gain multi-cloud autonomy and consistent operations while creating a more secure, frictionless experience for their distributed workforce.

As the trusted foundation to accelerate innovation, VMware gives businesses the freedom and flexibility they need to build the future.

VMware Cross-Cloud Services for all Apps

- ✓ App Platform
- ✓ Cloud Management
- ✓ Cloud Infrastructure
- ✓ Security and Networking
- ✓ Anywhere Workspace and Edge



| Different is Better

The modern workplace demands tools that empower your teams to perform at their best.

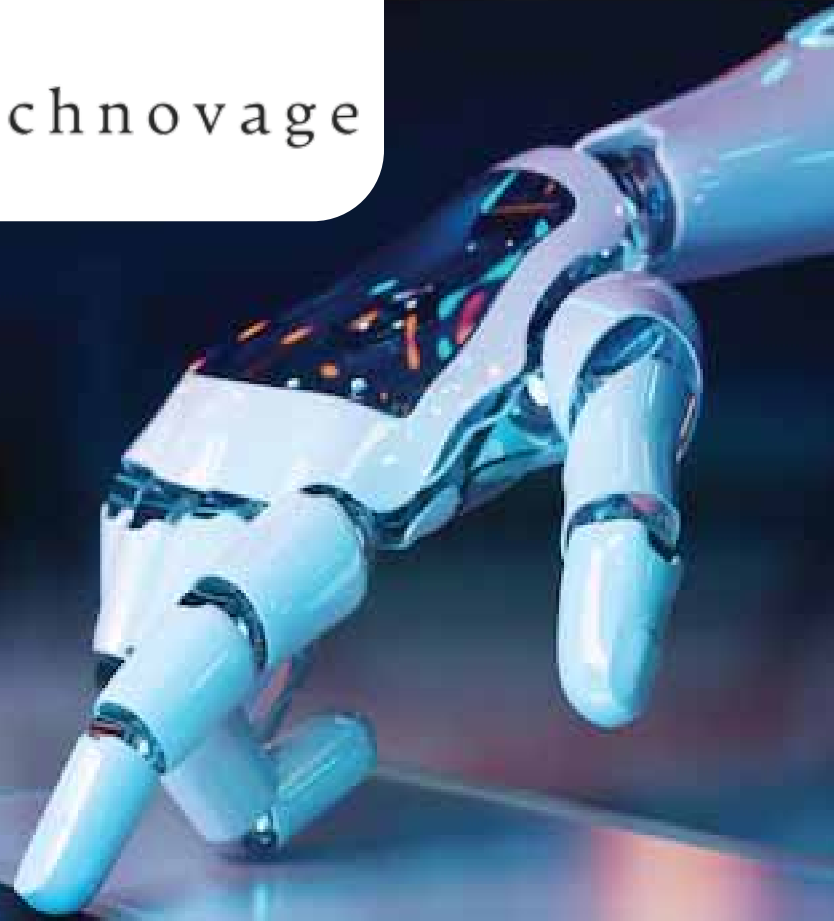
But as desktops become filled with more screens and devices all running different platforms, connectivity and workspace optimization can be a real headache. Logitech's range of mostly wireless, precision tools are designed to boost user performance and optimize space utility.

Featured Categories

- ✓ Desktops & Workstations
- ✓ Notebooks & Tablets
- ✓ Servers
- ✓ Storage & Backup
- ✓ Monitors
- ✓ Services



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CONTACTS



Acacia Estate Offices,
Plot No.: 84
Dar es Salaam, Tanzania



+255 767 888 786



sales@technovagesolutions.co.tz



www.technovagesolutions.co.tz